Once again, Juan and Tootsie are bidding in a dollar auction. (Apparently, they're addicted!) This time, they've upped the stakes, both figuratively and literally. They're bidding on \$50, they each have \$75 to spend, and they can only bid in increments of \$25.

- 1. What are the units?
- 2. Express the bankroll and the stakes in terms of the units.
- 3. Draw the game-tree, and label the payoffs, if Juan goes first.
- 4. Analyze the game-tree to decide what Juan's opening bid should be, if both players are following the conservative convention.
- 5. If you have time, re-draw the tree, and analyze the game-tree to decide what Juan's opening bid should be, if both players are following the punishing convention.

February 4, 2002 Sklensky